## **Destination Business**

# **Grant Program**



#### Who Can Apply:

 Downtown Organizations on behalf of Small Businesses located within a traditional downtown district in an MDA membership community.

#### What Will The Business Get?

- Jon Schallert's 8-Week Destination Creation Course facilitated by Lindsey Dotson
- 10 Months of Direct Technical Assistance
- Accountability Support
- Access to Experts and Resources to Assist in Areas of Most Need

#### Where will these services take place?

• The course will be offered virtually but live as a group with all selected winners as a cohort. Follow-up services will also be offered remotely with site visits as needed.

#### Timeline:

- Announce Program during Spring Workshop, March 5, 2025
- Applications available by Summer Workshop, June 5, 2025
- Applications due to MDA by September 9, 2025
- Recipients announced during Annual Award Ceremony, November 6, 2025
- Course begins in January 2026.

### **Application Process:**

- 1. Starting now, Member Communities can announce the opportunity to their business district and begin promoting it directly to businesses that would most benefit from it.
- 2. Solicit interest form submissions and review them locally using the scoring matrix provided.
- 3. Select the top scoring business to complete the application and submit to MDA by September 9th.
- **4.** The top three scoring applications will be awarded the service.

#### What is a Destination Business?

A destination business is a business that's so compellingly unique that customers say: "That's the only place I'm going!"



#### More Info:

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